

# Homeland Security Contracting Forum

Tuesday, May 23, 2006

The Mark of the Quad Cities  
1201 River Drive  
Moline, IL

Cost: \$15 per person



College of DuPage Homeland Security Procurement Technical Assistance Center, Black Hawk College Procurement Technical Assistance Center and the Homeland Security Market Development Bureau present this full-day conference of up-to-date practical information on Homeland Security contracting and business planning procedures.

Homeland Security is currently a \$45 billion industry that is still growing. Twenty-three percent of federal contracts are identified for small businesses. The state of Illinois is well positioned to take a leadership role in growing and defining the Homeland Security industry, and this conference will help you develop the knowledge and skills needed to identify and navigate the opportunities. Additionally, learn how to develop a business plan for disaster preparedness.

## Who Should Attend

This conference has been designed with small- to medium-sized businesses in mind. If you feel there is not enough time in the day to explore your business development options, come spend a day with us and receive practical information that can be applied immediately.

## Objectives

- ★ Find out how to do business with the federal Department of Homeland Security.
- ★ Obtain principles of GSA Schedule contracting, and how to respond to a GSA solicitation.
- ★ Find out about Illinois procurement systems from CMS.
- ★ Learn about disaster planning for your business.

## Agenda

7:45 to 8:30 a.m.	Registration/Exhibitor Show/Continental Breakfast
8:30 to 8:45 a.m.	<b>Opening Remarks/Welcome</b> Vicky Miller, PTAC, Black Hawk College Keith Miller, President, Black Hawk College Rita Haake, Director, Homeland Security Government Procurement Technical Assistance Center
8:45 to 9:15 a.m.	<b>GSA Schedules</b> Rita Haake, Homeland Security PTAC
9:15 to 10 a.m.	<b>Homeland Security: Tools for Business</b> Donna Scalf Small Business Development Center at Black Hawk College Sheryl Vasquez, Red Cross Business Planning Division Michael Taylor, IMEC
10 to 10:45 a.m.	<b>International Business Concerns</b> Adrian Madunic International Trade Center at Black Hawk College
10:45 to 11 a.m.	<b>Break</b>
11 to 11:45 a.m.	<b>Government Contracting</b> Officers/Contractors Panelist Vicky Miller Procurement Technical Assistance Center at Black Hawk College
11:45 a.m. to 12:45 p.m.	<b>Plated Lunch</b> Steve Bennett Federal Bureau of Investigations Exhibitors Show Continued
12:45 to 2 p.m.	<b>Homeland Security Contracting with the Federal Government</b> Joe Capuano, Small Business Advocate Department of Homeland Security
2 to 2:45 p.m.	<b>Pre-Disaster Training and Planning</b> Julie Gelaude and Susan Llewellyn Black Hawk College Business Training Center
2:45 to 3 p.m.	<b>Break</b>
3 to 3:30 p.m.	<b>State of Illinois Procurement</b> Paul Campbell, Director, Central Management Systems (CMS)
3:30 to 3:45 p.m.	<b>Closing Remarks</b> <b>Grand Prize Give Away</b>



## Registration Form

Call (309) 764-2194 for questions or general information.  
Please feel free to duplicate this form. Handicapped Accessible

**SPACE IS LIMITED AND PRE-REGISTRATION IS REQUIRED.**  
The deadline is Thursday, May 18, 2006.  
Enrollment will be on a space-available basis after that time.

NAME	
BUSINESS NAME	
ADDRESS	
CITY	STATE
COUNTY	ZIP
HOME PHONE	WORK PHONE
E-MAIL	

### Method of payment

- ☐ Cash ☐ Check (Payable to Black Hawk College)  
☐ American Express ☐ Discover ☐ MasterCard ☐ VISA

CREDIT CARD NO.	
SECURITY ID CODE (ON BACK OF CARD):	EXP. DATE
SIGNATURE	

**Mail registration:**  
Black Hawk College  
4703 16th Street, Suite G  
Moline, IL 61265

**Voice:** (309) 764-2194

**Fax registration:**  
(309) 757-7341

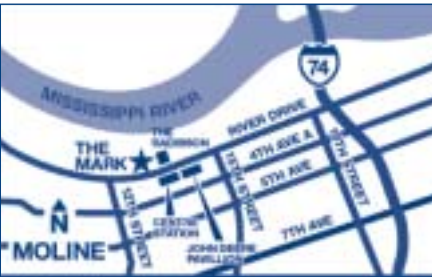
**E-mail registration:**  
johnsonma@bhc.edu

## Directions to The MARK of the Quad Cities

**From Iowa:**  
Interstate 74 East  
Cross the bridge into Illinois.  
Take the first Illinois Exit (River Drive).  
Take a left on River Drive (at the stop light).  
Travel 1/2 mile. The MARK will be located on the right hand side of the street adjacent to the Radisson Hotel.



**From Illinois:**  
Interstate 74 West  
Take the last Illinois Exit (7th Avenue).  
Take a left on 7th Avenue (at the stop light).  
Take a right on 19th Street (first stop light).  
Take a left on River Drive (third stop light).  
The MARK is located just down the road on the right hand side.



## Remaining Homeland Security Conference Forum 2006 Tour Schedule

Wednesday, June 14  
John A. Logan Community College  
Carterville, IL

**Vendor sponsorship opportunities are available:**  
**\$50 per six-foot table. No electricity.**  
**Please inquire.**

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[www.cod.edu/BPI/hsptac.htm](http://www.cod.edu/BPI/hsptac.htm)

